



2019 Annual Report



Summary of Accomplishments

www.vtcares.org | P.O. Box 5248
Burlington, VT 05401 | 800*649*2437

FROM THE EXECUTIVE DIRECTOR



November 2019

Dear friend of Vermont CARES,

We write you this year-end with updates from the front lines of rural HIV and harm reduction, from an organization that's undergone great change over the last 12 months. Our ongoing survival and growth are due in large part to the strong and warm embrace of Vermont, and as winter's chill sets in, we honor and appreciate that Vermont's neighbors take care of one another. This past year has demonstrated how we do so together.

2019 was a challenging year for Vermont CARES: we would not sugar-coat this fact. In January, our core grantor significantly changed how we were funded. While we were made whole over the summer, funds have been coming more slowly and in smaller increments. We planned for this known change thoughtfully, and navigated carefully, but the transition was harder than anticipated, resulting in a financially challenging winter and spring. This impacted our staff and board, and most of all those who we serve, who experienced emergency assistance slowing down, limits on supplies at our syringe service programs, and a temporarily smaller staff.

We are bouncing back, as CARES always does: securing new grants, engaging new donors, inviting new board members, and all the while expanding our vital work to reach thousands at risk of HIV, hepatitis C, overdose death, and the related impacts of the stigmas these risks carry. We served more people living with HIV through case management this year than ever before, and we built inspiring new ways to reduce the stigma of drug use.

Our state is reeling from spreading public health crises, and Vermont CARES is helping ease the burden of trauma for Vermonters who come to our offices and mobile vans having lost friends and loved ones. Because we remain grassroots, nimble, and powerfully human-driven, we have responded as quickly as finances allow with new emergency-response interventions. We now offer fentanyl test strips, Vermont-farm-raised herbal wound care kits, free naloxone to all, and rapid referrals to HIV prevention medication for those who need it. Other states are far behind the progress we've made, and each of us should be deeply proud of what we all make possible.

As 2020 approaches, we continue to ask for your contributions - of money, yes - and also of time and passion. Vermont CARES couldn't build a strong network of care and prevention without scores of volunteers and staff deployed across our state, offering free HIV tests, education in schools, and safer use supplies and safety tips in communities we couldn't otherwise serve. Our results are impressive because you - our fully rounded community of supporters - are compassionate.

Please review this annual report with this full context in mind: thanks to you, we remain an organization that embraces change and responds to public health needs resiliently. We appreciate all the ways you have supported us through the more than 30 years Vermont CARES has grown.

Sincerely yours,

Peter Jacobsen
Executive Director

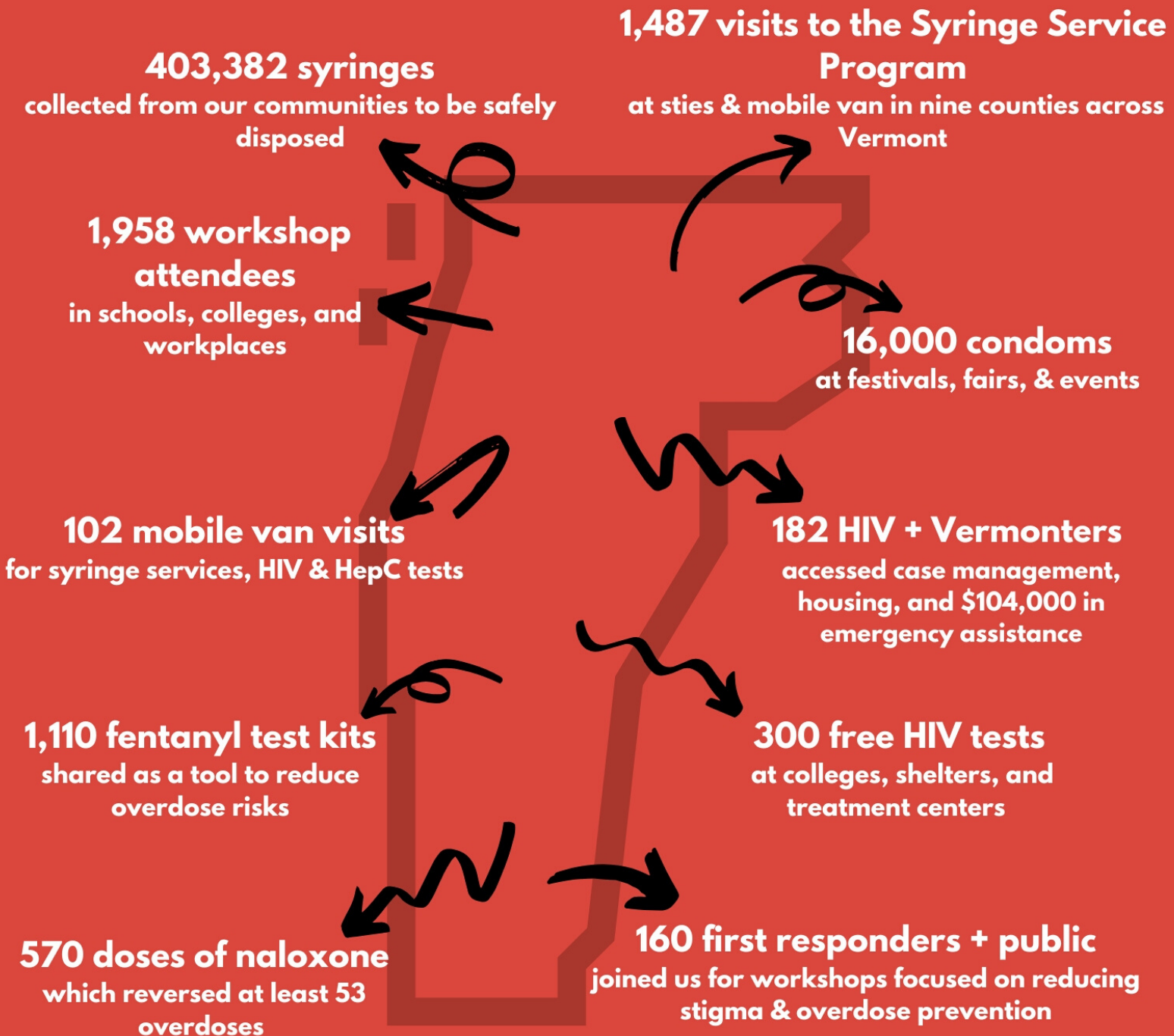
2018/2019

Memories 2018/2019



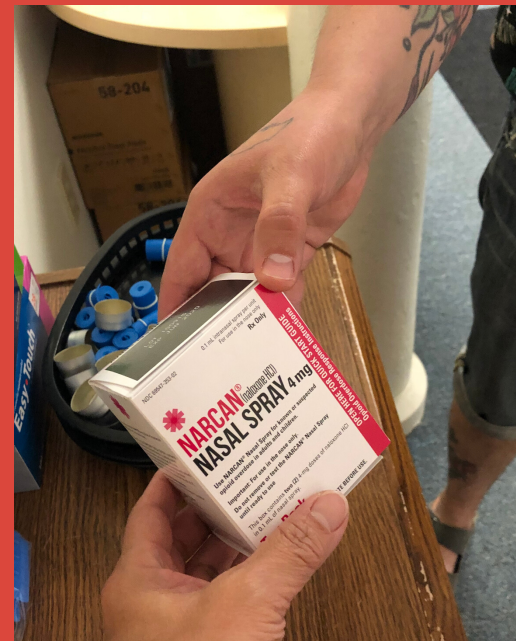
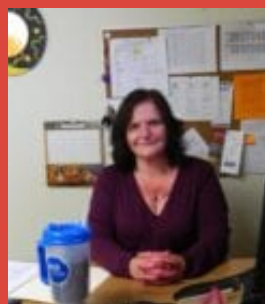
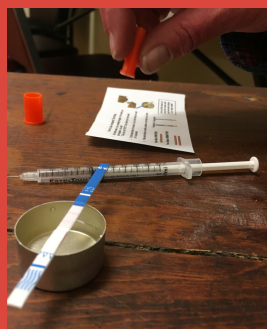
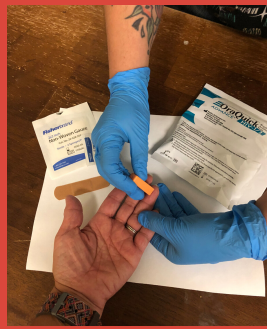
PROGRAM IMPACTS 2018/2019

WHAT WE ACCOMPLISHED!



Our amazing state makes so much good possible. Thanks to Vermonters, we serve thousands of neighbors each year, and that reach is especially growing in rural towns and villages!

CARES AT WORK 2018/2019



REFLECTIONS 2018/2019

It is rare to experience the type of privilege we had when working with Charlotte Malling, who came to us as a junior at the University of Vermont with interest in HIV, global health, and health equity. CARES once in a while is able to share deep experiences with rising leaders, and Charlotte embraced that experience fully and with real impact. As a trained educator, HIV tester, and all-around supporter, she impacted so many facets of our work in a time when we really needed that allyship. While we feel grateful for knowing we got to train this all-star in public health skills and non-judgmental counseling, it's far more a gift knowing that Charlotte, and others of the amazing volunteers who find their way to us, will continue to leave a tremendous mark in the world around her for years to come. Here's some of what she had to report as she moved on to her next chapter of work.



As an Anthropology student at the University of Vermont, I wanted to get involved in an organization locally that would allow me to learn more about public health issues in the greater community. After moving to VT my sophomore year, I connected with Vermont CARES out of respect for their medical case management model that took a holistic approach to client care. I quickly became immersed in many facets of Vermont CARES's operations from small research projects, administrative tasks to tabling at various events in the area. Supporting syringe

service programs throughout rural Vermont and performing testing for HIV/HCV was where I grew tremendously, learning firsthand about important strategies being employed to combat the opioid & AIDS epidemics. In all, I gained the most from being exposed to the vast experience of the many wise staff at Vermont CARES, as the organization deeply values life experience from all different backgrounds. Being able to advocate for your clients' needs from a place of empathy & solidarity is critical to providing strong services that remove barriers to care. After working for VT CARES, I felt strongly about continuing to support an organization that employs a client-focused mission, so post-graduation I am now working in Liberia for the NGO Partners in Health in TB programming. Understanding the social determinants of health is critical to combatting health inequities globally, and I was very privileged to be able to learn this lesson from the incredible work Vermont CARES is doing throughout VT.

~Charlotte Malling

OUR STAFF & BOARD OF DIRECTORS 2018/2019

Burlington Staff



Peter Jacobsen
Executive Director



*Jean Sienkewicz
Services Program Director



*Kathy Hennis
Education & Testing Program Mgr.



Kim Jacobs
Case Mgr. Dalton Drive
Syringe Services Site Coordinator



Jose Davila
Case Manager



Ryan Murphy
Case Manager



*Charlotte Watter
Case Manager



*Samuel Mathewes-Clark
Case Manager

Mary-Alyssa Chambers
Case Manager



Carol Altobelli
Bookkeeper

Montpelier Staff



Kelly Arbor
Regional Coordinator



*Nicole Sorrell
Harm Reduction Program Mgr.

Rutland Staff



Mary Kathryn Charbonneau
Regional Coordinator

Saint Johnsbury Staff



Krystal Zuan
Regional Coordinator



Theresa Vezina
Associate Director

Board of Directors



Tony Rahn
Chair
Winooski, VT



Sara Longo
Colchester, VT



Becki Tenagila
Burlington, VT



Bhuttu Mathews
Burlington, VT



Greg Desautels
Treasurer
Burlington, VT



Clinton Sears
Secretary
Hinesburg, VT

*Jerry Larrabee, MD
Co-chair
South Burlington, VT

*Tony Periello
Co-chair
Burlington, VT

*Ed North
Secretary
Hinesburg, VT

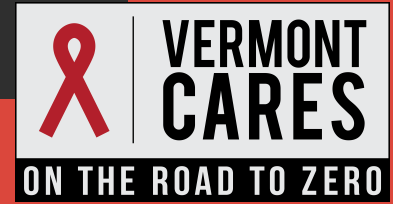
*Marie Thresher
At Large
Williston, VT

*Nicholas Bonefant
Winooski, VT

* Departed during the fiscal year

We cannot accomplish all that we need to do without working together...

FINANCIALS - FISCAL YEAR 2018/2019



Summarized Statement of Activities
For Fiscal Year 2019 *

Support & Revenue

Federal Grants \$707,391
State Grants \$133,252
Foundation Grants \$47,862
Contributions \$41,644
Events Income \$36,098
United Way \$69
Other \$23,955
Total Support & Revenue \$990,271

Expenses

Direct Services \$517,983
Client Assistance
\$103,498
Prevention \$252,396
Fundraising \$51,417
Administration \$22,208
Total Expenses \$947,502

Net Income \$42,464

Statement of Financial Position
at End of 2019 Fiscal Year*

Assets

Current Assets

Cash \$16,921
Accounts Receivable
\$81,949

Other Current Assets
\$2,000

Total Current Assets \$100,871

Fixed Assets \$44,155

Total Assets \$145,026

Liabilities & Equity

Current Liabilities

Accounts Payable \$24,577
Other Liabilities \$149,284
Payroll

Liabilities \$8,863

Total Current Liabilities \$182,724

Equity

Fund Balances (\$80,162)

Net Income \$42,464

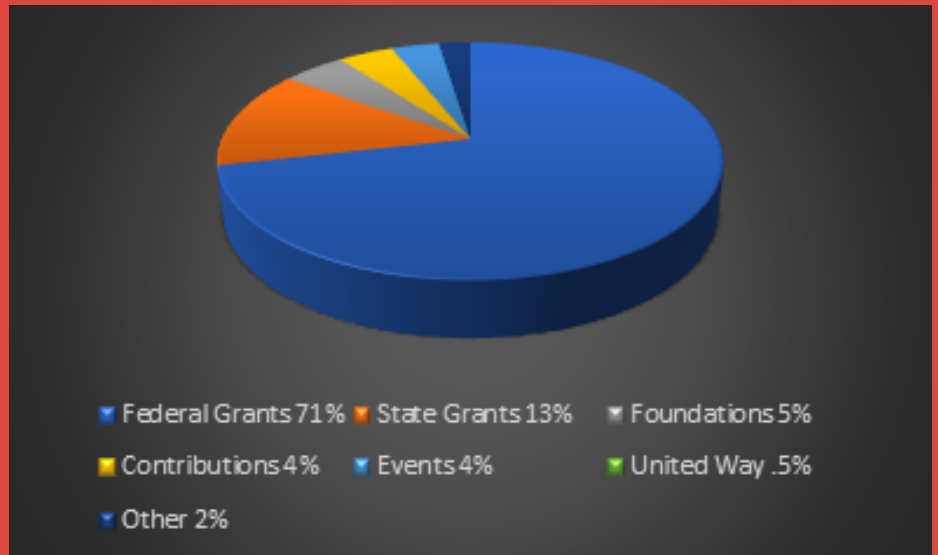
Total Equity \$(37,698)

Total Liabilities & Equity

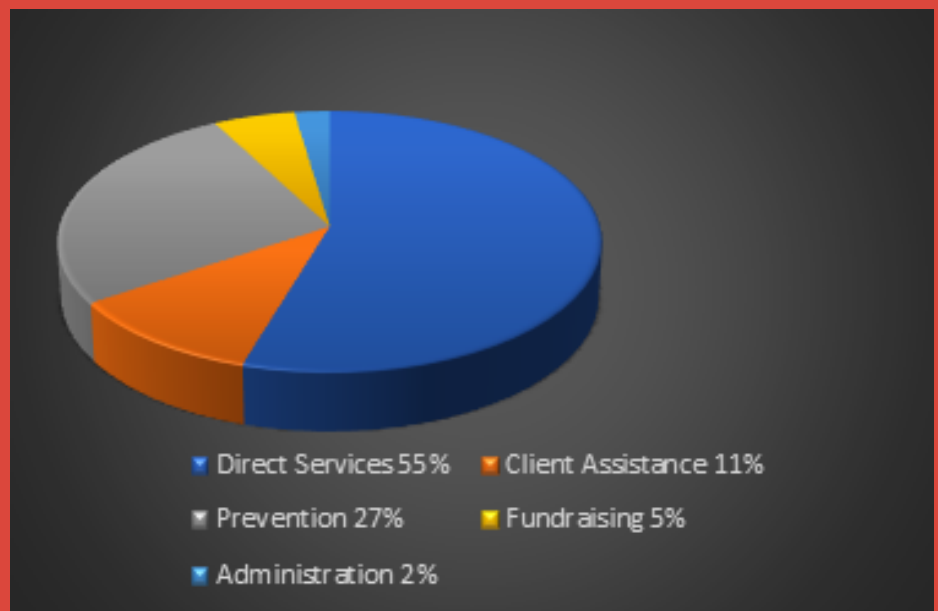
\$145,026

*Unaudited at time of
publication. Audited results will be
available on vtcares.org in early 2020.

Support & Revenue



Expenses



Vermont CARES is committed to strengthening our financial standing as we look forward into a future with many new program prospects, as well as new revenue options. We have diversified our funding, and will continue to do so, and are proud of this fiscal year, with continued earned income opportunities arising.

DONORS & CONTRIBUTORS 2018/2019

State & Federal Funds

Vermont Department of Health
VT Housing & Conservation Board
Burlington Housing Authority
United States Dept. of Agriculture

\$5000 and Above

Darren Perron
Greg Desautels
Marie Thresher & Robert Orem
Design Industries Foundation
Fighting AIDS
Chembio Diagnostic Systems,
INC .
The MAC AIDS Fund
ANONYMOUS - NO NAME GIVEN

\$2000 to \$5000

Pfizer
AIDS Project of Southern
Vermont
Elizabeth Steele
Ed North
Kent R. Hofmann
Foundation Inc.
Chicago Community Trust
Foundation
Samara Foundation of Vermont
Esos Charity
DXC Technology

\$1000 to \$2000

Bruce and Lillian Venner
Gordon Miller
Patricia Fontaine
Ment Financial
Bennett E. Law & Tom Bivins
Kinney Drugs Foundation
Gay & Lesbian Fund of Vermont
HIV/HCV Resource Center
H2RC
Twin States Network
Facebook
Burly Bears
Town of Essex

\$500 to \$1000

Emily R. Jones
Arthur Hull
New York Community Trust
- Lion and Hare Fund
Firstlight/SoVerNet, Inc.
Milton Town School District

\$200 to \$500

Steven Mc Enrue
Gene Richards
Joseph Longo
Kimberly Gohar
Town of Bridport
Town of Wells
Farrell Distributing Corporation
Town of Middlesex
New York Life, YourCause, LLC
Trustee
Community Restorative Justice
Riverside Hospitality Group
Town of Leicester
UVM
Town of Williston
Barry Heath & Jennifer Laurent
Jennifer Gruda
Linda Degeorge
Lucy Jenkins
Matthew Longo
Andrea Rogers & R. Avery Hall
Andrew Davis
Dawn LeBaron
Leah Mervine
Winston and Mary Hart
Liz Shayne and Tiffany Bluemle
Theresa Johnson
Elizabeth & Daniel Fife
Kevin Moss and Ernest McLeod
Babes Bar
Anthony Rahn

\$100 to \$200

Alexandra Baker
Amy Livingston
Barbara Burroughs and Joel
Goldberg
Carol Francescani
Charlie & Mima Tipper
Christina Reiss
GC3 Real Estate LLC
J.A. Morrissey, Inc.
Nuttly Steph's Inc.
Perrigo Company Foundation
TD Bank
United Church of Underhill
Town of East Montpelier
Zach Woods Herb Farm
IBM / GlobalFoundries
Vermont Security
Craig Hilliard
Frederick Anderson
James Watson
Jason Lorber
Jodi Vilardi
John O. Olson Jr.
Justina Perriello
Kaitey Morgan
Katie Hartford
Mary Rutherford
Mike Hughes
Paul Sankowski
Peggy & Ernest Blood
Peggy Blood
Peter Jack Tkatch
Sage Kennedy
Sandra S. Dooley
Stephen & Angela Luce
Stu & Anzi Jacobs
T. J. Jemison
Thomas Ziobrowski
Valerie DeJongh
Vivienne Stewart
Amber Lemay
Jean Sienkewicz
John Zwick
Randall Violette
Sharon Choiniere
Julia Shaw
Thomas Connors
Giles Wagoner
Mr. Timothy Barritt

Every year, thousands of Vermonters and supporters nationwide
join in to keep Vermont CARES strong.

Thank you.

In addition to our donors, we appreciate the stalwart support of our
hundreds of volunteers annually, who help deliver programs, offer
outreach, serve on our Board of Directors, and staff events.

You all make so much good possible.

DONORS & CONTRIBUTORS

2018/2019

\$50 to \$100

Becki Longo
Ann Greer
C & C Supermarket
Frank Haddleton
Heidi Yates
Jayne Wixonw
Katherine Gruber
Robin Chase
Todd Jemison
Arlene Bolyard
Cheryl Bodge
Chris Clay
Christopher Kaufman Ilstrup
Don Eggert
Jason Verdo
Joe Longo
Nicholaus Norvell
Ross Tenaglia
Thomas Vilardi
Vicki Young
Jonathan Butler
Caledonia Cooperative
School District
KeyBank
Nexus Artist Management
Amazon Smile Foundation
Vermont State Dental Society
Alan Perry
Ann Broekhuizen
Ann Gaillard
Ann Wells
Annabelle Westing Williams
Anna-Lisa Campos
Arnie Malina
Chris Tebbetts
Christine Cetrangol
Claire Wheeler
Claude Auerbach
Corey Starbuck
Cynthia & Fred Forehand
Dan Berckman
Don Eggert and Shawn Lipenski
Elizabeth Rosa
Erik Nelson
Fred Murrell
Glen Mies
James Packer
Jan Lloyd
Jay Rogove
Jayne Pasquali
Jenna Emerson
Jodie Henjum
John B. Hamerslough & Joyce White
John Ives MD
ohn RosenfeldJustin Jackson

\$50 to \$100

Karen Lagro
Kathleen Rivers
Kathryn & David Leo-Nyquist
Kathy Gruber
Kevin Hurley
Lisa Morgan
Lorna Chang
Marc Leblanc
Marcia Corey
Marga S and Glenn D Sproul
Mark Dowling
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Marykate Canavan
Michael Morton
Michael Upton
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Paul Burke
Paula A. Gills
Peter DiMaio
Sarah Vecci
Shannon Lyons
Sonya Pinkerton
Terrence Fitzpatrick
Timothy Blevins
Trevor Grab
Vini Emery
Vini Emery
William A. Orleans
William Pelton
Ann Greer
C & C Supermarket
Frank Haddleton
Heidi Yates
Jayne Wixonw
Katherine Gruber
Robin Chase
Todd Jemison
Arlene Bolyard
Cheryl Bodge
Chris Clay
Christopher Kaufman Ilstrup
Jason Verdo
Joe Longo
Nicholaus Norvell
Ross Tenaglia
Thomas Vilardi
Vicki Young
Jonathan Butler
Lucy Lemay
Bruce Westcott
Cynthia Theriault
Douglas Cardin
Kellie Ryan
Mathew Viens
Michael Schultz

Up to \$50

Kathleen Coonrod
Guy Viens
Michael Cianci
Patrick Aiken
Tracey Renzi
Cassandra Hemenway
Traci Glanz
Becki Longo
Carolanne Marcantonio
Kate Lee
Margaret Tamulonis
Tara Nobles
Geoff Tygret
Joe John
Josh Jacobs
Kelly Duren
Lindsey Minger
Lori Roberts
Cassandra Desmarais
David Grenier
Derek Willis
Heather Daudelin
Heather Yarbrough
Jayne Pasquali
Kimberly Jordan
Marc Price
Nathan Field
Paul Bertler
Phanendra Singh
Richard Stevens
Suzanne Mancinelli
Tyler Strange
Kenneth Bell
United Way of Greater
Portland
Catherine Walsh
Charlotte Low
Daniel Berns
M. Brooke Watson
Mara Brooks
Rick Ames
Ron Wagner
Sandra Retell
Scott Whitemore
Stacey Bragg
Spencer Fenn
Brenna Toman
Clinton Sears
Diane Hewins
Gregory Tefft
Jessica Kell
Kenneth Nosek
Leslie Ruster
Michael Wilson
Morganne Rascoe

Up to \$50

Ryan Pavek
Hollis Field & Virginia Field
Amanda Payne
Andrea Hazuda
Anita Long
Bradley Bielanski
Caroline Perkins
Carolyn Simpson
Craig Mitchell
Dana Feitelberg
Daniel Brink
Daren Cassani
David Steady
Deborah Lovejoy
Edward Stehle
Ellen Krajewski
Jean A. Hopkins
Jeffrey Arbor
Jeffrey Dinerman
John DeLamar-Kanter
John Martin
Johnnie McLaughlin
Joseph Watson
Josh Slade
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Kathleen Watson
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Lisa Nagle
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Rene Marceau
Samuel Stanley
Shannon Gowin
Stephen Lemcke
Timothy Stetson
Jill Krowinski
David Goodman
Patrick Losson
Reggie Condra

EVENT SPONSORS 2018/2019

Media Sponsors



Also a special thank you to all of the local business owners and corporate companies that support us throughout the year with donations of merchandise, services & gift cards for our auction, raffles & other events. Your contributions are appreciated!

Vermont CARES works for and with Vermonters affected by HIV/AIDS, substance use, gender equity, poverty and the associated social stigma's, to promote wellbeing through a continuum of prevention, education, support, and advocacy services.



www.vtcares.org

800-649-2437

Burlington

P.O. Box 5248
187 Saint Paul Street
Burlington, VT 05402
802-863-2437

Montpelier

29 Main Street, Suite 14
Montpelier, VT 05601
802-371-6222
802-528-1139

Saint Johnsbury

1091 Hospital Drive
Saint Johnsbury, VT 05819
802-748-9061

Rutland

P.O. Box 6033
1 Scale Ave. Suite 103
Rutland, VT 05702
802-775-5884

Mobile Van & Syringe Service Program

802-345-4601

SAVE THE DATE!!!

FRIDAY MARCH 6TH, 2020
CHAMPLAIN CONFERENCE & EVENT
CENTER

7PM TO 10PM

Annual Gala LIVE & SILENT AUCTION

**A night to celebrate, support and
recognize all those connected to
Vermont CARES.**

**Stay tuned for more details in
early 2020!**

www.vtcares.org