



# 2020 Annual Report



## Summary of Accomplishments

[www.vtcares.org](http://www.vtcares.org) | P.O. Box 5248  
Burlington, VT 05401 | 800\*649\*2437

# FROM THE EXECUTIVE DIRECTOR

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November 2020

Dear friends of Vermont CARES,

Vermont CARES achieves profound individual results, whether through connecting to a vital medication or secure home, preventing overdose, or telling someone their HIV status with compassion and clear steps to manage their health. Doing so this past eight months, with a structural focus on the connections between the HIV epidemic and the COVID-19 epidemic, has been a profound challenge and a deep honor.

Those local results are not small: they're often huge, consequential, and life-changing. From one-on-one conversations, we network with families, employers, and rural communities requesting HIV prevention and harm reduction. These encounters reach thousands of Vermonters each year, in trainings aimed at reducing stigma, how to use Naloxone to prevent overdose, or how to be present for loved ones with HIV.

We've seen this so starkly as yet another global pandemic layered on top of our HIV and opioid epidemics. And those we work alongside, as clients and program participants and volunteers, remain steady leaders who exemplify care and connection. Experiencing this resilience in action, in such acute crisis, inspires us all each day.

Now, additionally, we face another serious crisis: the State of Vermont is needing to enact deep budget cuts, which will affect our agency in profound ways starting on January 1st, 2021. While funding always vacillates, those we serve – at risk of, or living with, HIV or substance use disorder – deserve stability. Our case managers are often sole connections outside the home for healthcare access, food, or supplies to stay safe and alive.

We've told you in prior year-end letters that Vermont is leading the nation in HIV care, in preventing new transmission of the virus, and in housing our neighbors with the virus. Comparable impacts are unfolding in our expanding harm reduction and syringe service program as we keep our communities safe while building genuine and deep relationships, encouraging self-worth and self-care.

We cannot afford to backslide on these successes now. We cannot enable a sharper impact of HIV, substance use disorder, and overdose fatality to rise in our state because of factors of tens of thousands of dollars. The impact is too clear, the work is too refined, and the populations we serve too vulnerable and valuable. We need your help, and the help of thousands of other Vermonters, today.

This report explains the ways in which we have evolved, the impacts we have made, and the good work so many of our neighbors and allies make possible.

If you would like to join in our work in the coming months, please do reach out to one of us to learn more. Though we're socially distanced, our work connects us closely, and there are profound ways all of us can stay involved in harm reduction, HIV care, and prevention. I can be reached at 802-863-2437 or at [peter@vtcares.org](mailto:peter@vtcares.org) if you would like to learn more about how to be a part of this movement.

Sincerely,

Peter Jacobsen  
Executive Director



# 2019/2020 PROGRAM IMPACTS

## HARM REDUCTION



- 350 People Served, over 1385 visits
- 447,572 Syringes distributed
- 1004 Naloxone distributed
- 80 Overdose reversals reported
- 1632 Fentanyl test strips distributed

## HIV CARE & SERVICES



- 174 Vermonters living with HIV accessed case management to help with housing, transportation, food and health care needs.
- \$87,000 in emergency assistance was provided

## HIV PREVENTION



- 70 Free HIV tests between Sept 2019 to Feb. 2020, pausing because of COVID-19
- 8500 Condoms distributed
- 32 PrEP referrals made

## MOBILE SERVICES



- 307 Mobile Visits
- Served eleven Vermont counties
- Delivered harm reduction supplies, groceries, face masks and hand sanitizer



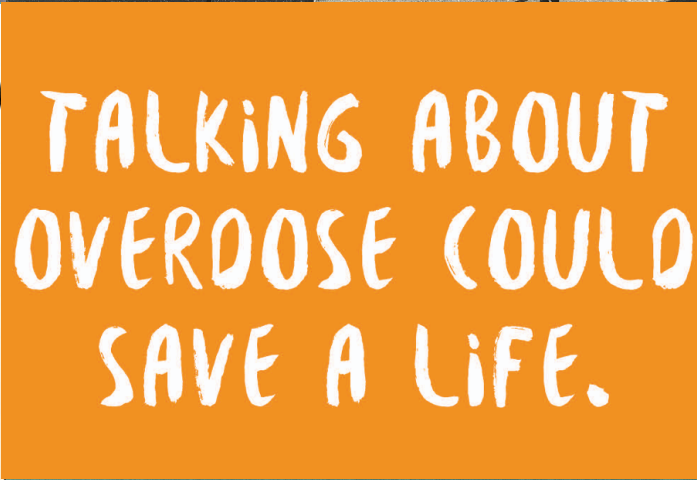
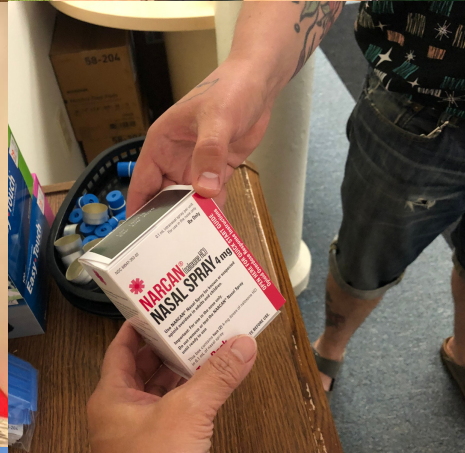
## EDUCATION AND TRAINING

Sharing Knowledge Across Vermont

515 Participants including First Responders, health care workers, treatment and recovery centers, businesses, community coalitions, schools and at risk groups learned more about HIV, Harm Reduction and Opioid Overdose.

OUR AMAZING STATE MAKES SO MUCH GOOD POSSIBLE.  
THANKS TO VERMONTERS, WE SERVE THOUSANDS OF NEIGHBORS  
EACH YEAR, AND THAT REACH IS ESPECIALLY GROWING IN RURAL  
TOWNS AND VILLAGES!

# CARES AT WORK 2019/2020



# OUR MISSION & VISION

## 2019-2020

Vermont CARES is proud to be the state's largest, longest running AIDS Service Organization. Over the past 30 years we have seen the world we live in change and the needs of our communities become even more complex.

The philosophy and foundations of harm reduction have always been at the root of Vermont CARES' work, offering compassionate, people-centered services to Vermonters.

As our work continues to evolve and include broader ranges of services we have put much thought into re-imagining our mission statement.

Conversations with the staff, the board of directors and community partners have lead to a new mission and vision statement that we are proud to share here with you for the first time.

**Vermont CARES provides life-saving harm reduction services, education and resources to Vermonters affected by HIV, Hepatitis C and substance use by increasing access to care, reducing social stigmas and building relationships.**

### Our Vision

**We *Celebrate* every small change.**

**We *Accept* people where they are at.**

**We *Respect* individual choice and welcome diversity.**

**We *Envision* compassionate communities.**

**We *Stand* up for the rights of those we serve.**

# FINANCIALS - FISCAL YEAR 2019/2020

Summarized Statement of Activities  
For Fiscal Year 2020 \*

## Support & Revenue

Federal Grants \$497,770  
State Grants \$197,238  
Foundation Grants \$50,859  
Contributions \$29,701  
Events Income \$16,213  
United Way \$39  
Other \$127,797  
**Total Support & Revenue \$919,617**

## Expenses

Direct Services \$525,515  
Client Assistance \$86,766  
Prevention \$217,637  
Fundraising \$20,052  
Administration \$52,019  
**Total Expenses \$901,999**

**Net Income \$17,618**

Statement of Financial Position  
at End of 2020 Fiscal Year\*

## Assets

Current Assets  
Cash \$25,361  
Accounts Receivable \$109,963  
Other Current Assets \$2,000  
Total Current Assets \$137,324  
Fixed Assets \$61,139  
**Total Assets \$198,463**

## Liabilities & Equity

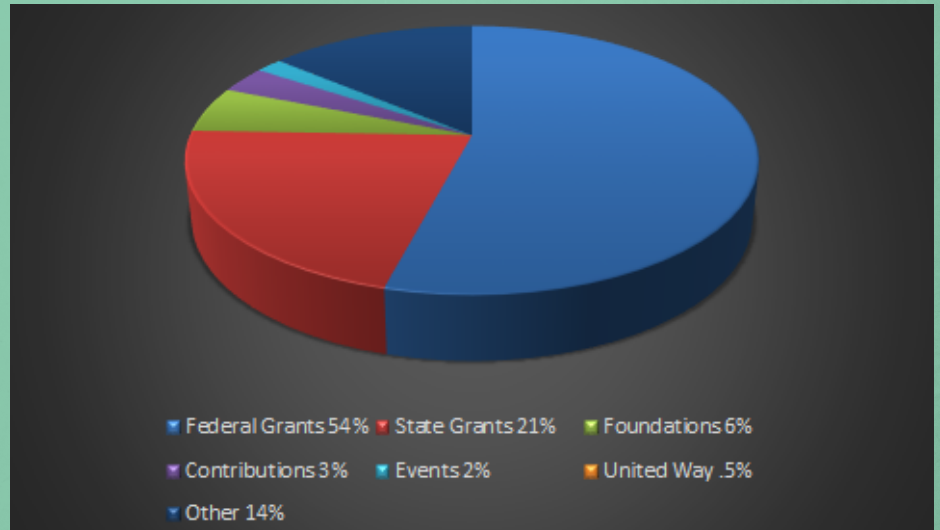
Current Liabilities  
Accounts Payable \$35,257  
Other Liabilities \$121,591  
Payroll Liabilities \$26,162  
**Total Current Liabilities \$147,753**

## Equity

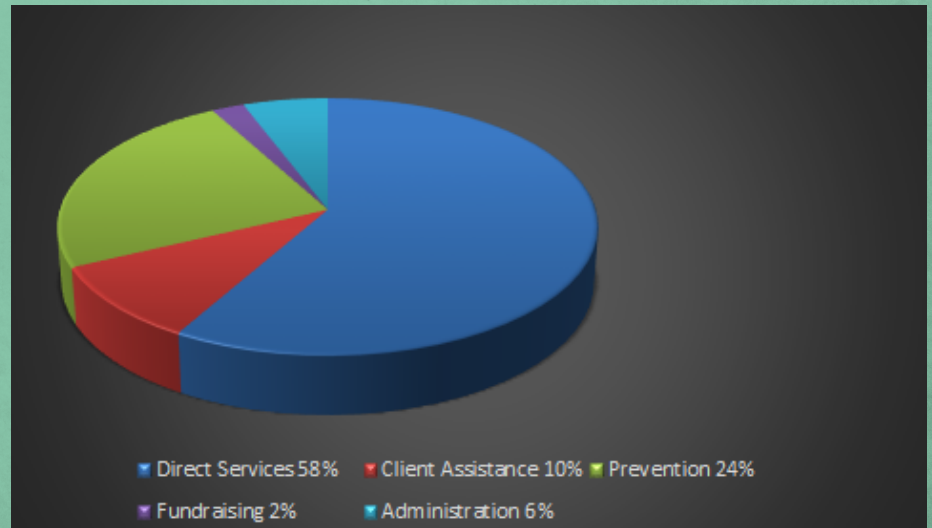
Fund Balances (\$2,166)  
Net Income \$17,618  
Total Equity \$15,453  
**Total Liabilities & Equity \$198,463**

\*Unaudited at time of publication. Audited results will be available on [www.vtcares.org](http://www.vtcares.org) in early 2021.

## Support & Revenue



## Expenses



Vermont CARES is committed to strengthening our financial standing as we look forward into a future with many new program prospects, as well as new revenue options. We have diversified our funding, and will continue to do so, and are proud of this fiscal year, with continued earned income opportunities arising.

# DONORS & CONTRIBUTORS 2019/2020

## State & Federal Funds

Vermont Department of Health  
VT Housing & Conservation Board  
Burlington Housing Authority  
United States Dept. of Agriculture

## \$5000 and Above

DIFFA  
Central Vermont Medical Center  
Gamma Mu Foundation  
The Vermont Community  
Foundation  
MAC/Viva Glam Fund  
Broadway CARES  
Greg Desautels  
Elton John AIDS Foundation  
Chembio Diagnostic Systems, INC

## \$2000 to \$5000

Elizabeth Steele  
Anonymous  
Gilead  
Peter Jacobsen & Bhuttu Mathews  
Margaret Skinner

## \$1000 to \$2000

Bruce and Lillian Venner  
Gordon Miller  
Patricia Fontaine  
Darren Perron and Kris Boyd

## \$500 to \$1000

Anise Richey  
Barry Heath & Jennifer Laurent  
Harry Chen and Anne Lezak  
Jordan Sawyer  
Morgan Stanley Gift Fund  
Nathaniel T. Winthrop  
Neil Jacobsen and Katie Klein  
Town of Jericho  
Town of Williston  
Tony Rahn and Bradley Bielanski

## \$500 to \$1000

Gay & Lesbian Fund of Vermont  
Chandler Center for the Arts  
Diane Lafley Mills  
Christopher Neff  
Dok Wright and Michael Gorges  
Steve Gronlund  
Scott Fleishman  
Dealer.com  
Richard Alther  
John L Sama & Lance E Ladue

## \$200 to \$500

Kathleen Baldwin & Scott Baldwin  
Lori Rowe  
Mr. Timothy Barritt  
Rux Martin and Barry Estabrook  
Town of Bridport  
Town of Wells  
Jen Krebsbach  
Martina Anderson  
Andrea Rogers and R. Avery Hall  
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J.A. Morrissey, Inc.  
Vermont Law School  
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Jackie Hoffman  
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UVM School of Social Work  
Steven Offenhartz  
Marcia Corey  
Scot Barker & Rebecca Holt  
Theresa Vezina

## \$100 to \$200

Alexandra Baker  
Beth A. Debernardi  
Carol Hinson and Bill Parkhill Charlie  
and Katharine Tipper  
Christopher and Theri Davis  
Daniel Brink  
David Ricketts  
Giles Wagoner  
Jamie Watson Boston Medical Center  
Jeffrey and Mary Munger  
Jeffrey Dinerman  
Jeffrey Trumbower & Chris French  
Joan Briggs  
Joel Goldberg & Barbara Burroughs  
John Dooley  
Josh Chaikin & Danielle Chaikin  
Kathy Gruber  
Kimball Johnson  
Lorna Kay Peal  
Lynne Bond  
Marco Ayala  
Mary Rutherford  
Michael Conley  
Michael Dowling  
Peggy & Ernest Blood  
Peter Jack Tkatch  
Sharon Meyer & Rene Bourne  
Stephen & Angela Luce  
Stuart  
Textron  
Thomas Ziobrowski  
United Church of Underhill  
VAMHAR & Recovery Vermont  
Wade and Marcy Weathers  
Zack Woods Herb Farm  
Laurel Ahrensbrak  
Art Klossner  
Johnathan Hayes-High  
Mac Chambers  
Ryan Murphy  
Kevin Moss and Ernest McLeod  
Damien Hellen  
Alyssum Inc.

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**Every year, thousands of Vermonters and supporters  
nationwide join in to keep Vermont CARES strong.**

**Thank you.**



# DONORS & CONTRIBUTORS

## 2019/2020

### \$100 to 200

Champlain College  
Matthew Derr  
Nanci McCrackin  
Robert & Theresa Paquin  
Town of East Montpelier  
Max Razy Clothing  
David Morrill  
Kate Jerman  
Amazon Smile Foundation  
Kevin Losty

### \$50 to \$100

Arthur Allan Smith  
Barnet School  
Bob Bolyard  
Candice Swenson  
Connor Vezina  
Dr. Jerome & Dr. Diana Senturia  
Dr. Myra Boenke  
Glenn Sproul  
Jeanette Johnson & David Johnson  
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William Cross  
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Joe Aloï  
Avery Powell

### \$50 to \$100

Ben Smith  
Kathryn Budnik  
Alexandra Baker  
Beth A. Debernardi  
Carol Hinson and Bill Parkhill  
Charlie and Katharine Tipper  
Christopher and Theri Davis  
Daniel Brink  
David Ricketts  
Giles Wagoner  
Jamie Watson Boston Medical Center  
Jeffrey and Mary Munger  
Jeffrey Dinerman  
Jeffrey Trumbower and Chris French  
Joan Briggs  
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Thomas Ziobrowski  
United Church of Underhill  
VAMHAR & Recovery Vermont  
Wade and Marcy Weathers  
Zack Woods Herb Farm

### Up to \$50

Marnie Whitefeather  
Brian Cina  
Frances and Alan Slaff  
Guy Viens  
Rebecca Sparks  
Sandra Retell  
Courtney Copp  
Sara Barry  
Chalese Stevens  
Christina Reiss  
Mary Kathryn Charbonneau  
Russell and Victoria Colvin  
Hollis Field & Virginia Field  
Anita Long  
Anne Kenyon  
Carolyn and John Ritter  
Concetta H. Leccese  
Cynthia & Fred Forehand  
James & Carol Bouyea  
Joan Schultz  
John and Susan Mitchell  
Larry Kupferman and Susan  
Schoenfeld  
Maida Townsend  
Martin F. Bryan  
Mary Ellen & Thomas Bednar  
Philip & Ann Mead  
Robert G. Montgomery  
Jodie Henjum  
Jude Stevens  
Marni Adhikari  
Mike Bensel  
Natalia Holubec  
Sonya Pinkerton  
Ann Lipsitt  
Anna & Stephen Niemiec  
Sallie Thomas  
Susan Minter & David Goodman  
W. G. Smith  
Paul Wiles  
United Way of Greater Portland  
Andrew Lane

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**In addition to our donors, we appreciate the  
stalwart support of our hundreds of volunteers  
annually, who help deliver programs, offer  
outreach, serve on our Board of Directors, and  
staff events.**

**You all make so much good possible.**



# 2019/2020 EVENTS & COMMUNITY BUILDING



# EVENT SPONSORS 2019/2020

## Media Sponsor



## Corporate Sponsors



Also a special thank you to all of the local business owners and corporate companies that support us throughout the year with donations of merchandise, services & gift cards for our auction, raffles & other events. Your contributions are appreciated!

# OUR STAFF & BOARD OF DIRECTORS 2019/2020

## Burlington Staff



Peter Jacobsen  
Executive Director



Kim Jacobs  
Case Mgr. Dalton Drive  
Syringe Services Site Coordinator



Jose Davila  
Case Manager

Mary-Alyssa Chambers  
Case Manager



Lindsey Baldwin  
Case Manager



\*Ryan Murphy  
Case Manager



Carol Altobelli  
Bookkeeper

## Montpelier Staff



Martina Anderson  
Harm Reduction Program Mgr.



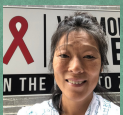
Kelly Arbor  
Education & Testing Program Mgr.

## Rutland Staff



Mary Kathryn Charbonneau  
Regional Coordinator

## Saint Johnsbury Staff



Theresa Vezina  
Associate Director



\*Krystal Germaine  
Regional Coordinator



\*Joshua Hayes-High  
Syringe Service Program



Katie Narey  
Syringe Service Program

\*Departed during the fiscal year.

## Board of Directors



Tony Rahn  
Chair  
Winooski, VT



\*Sara Longo  
Colchester, VT



\*Becki Tenagila  
Burlington, VT



Bhuttu Mathews  
Burlington, VT



Greg Desautels  
Treasurer  
Burlington, VT



Clinton Sears  
Secretary  
Hinesburg, VT

\* Departed during the fiscal year

We cannot accomplish  
all that we need to do  
without working  
together...



**Vermont CARES provides life-saving harm reduction services, education and resources to Vermonters affected by HIV, Hepatitis C and substance use by increasing access to care, reducing social stigmas and building relationships.**



**[www.vtcares.org](http://www.vtcares.org)**

**800-649-2437**

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187 Saint Paul Street  
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802-863-2437

**Montpelier**  
29 Main Street, Suite 14  
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802-371-6222  
802-528-1139

**Saint Johnsbury**  
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St. Johnsbury, VT 05819  
802-748-9061

**Rutland**  
P.O. Box 6033  
1 Scale Ave. Suite 103  
Rutland, VT 05702  
802-775-5884