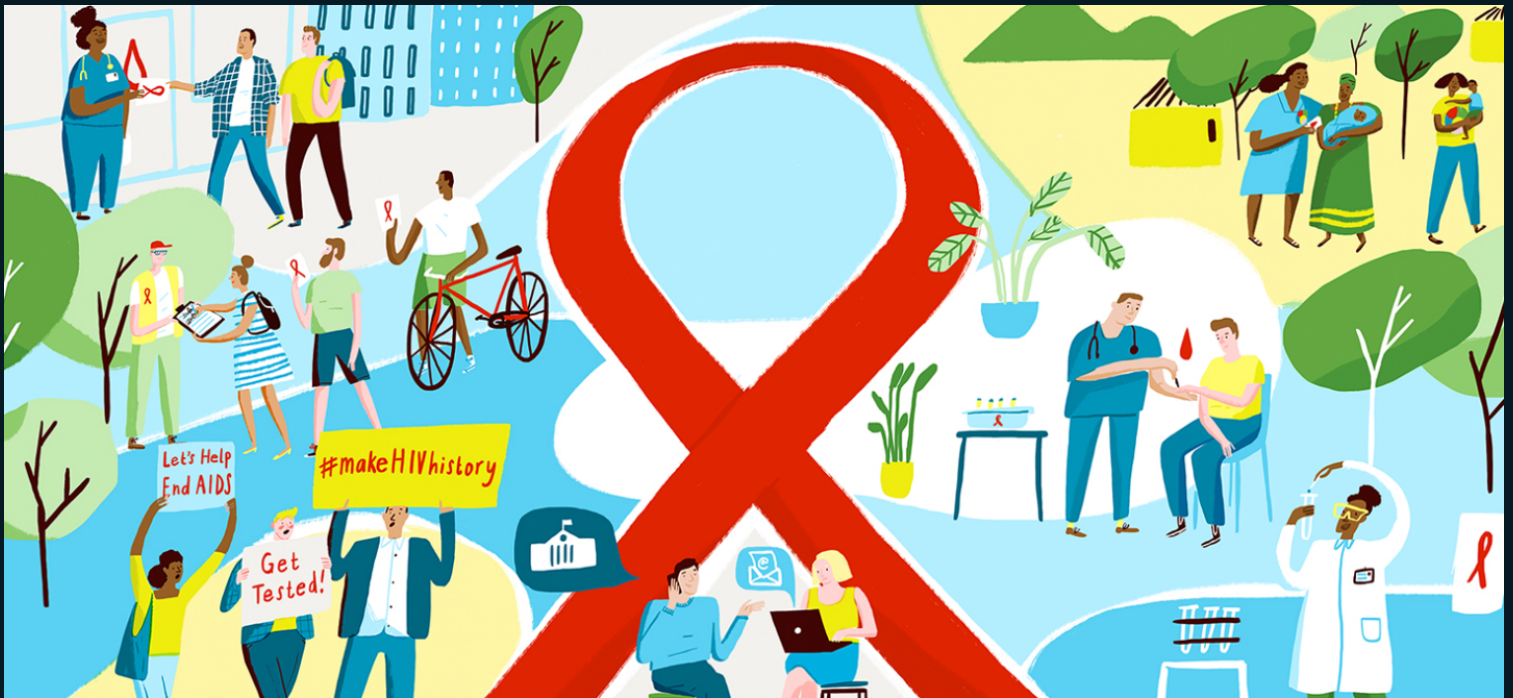




**VERMONT
CARES**

ON THE ROAD TO ZERO

2018 Annual Report



Summary of Achievements

WWW.VTCARES.ORG | P.O. BOX 5248
BURLINGTON, VT 05401 | 800*649*2437

FROM THE EXECUTIVE DIRECTOR



November 2018

Dear friends of Vermont CARES,

I'm so proud to reach out to you this year-end season with updates about this great agency's work: work you and thousands of our neighbors made possible and made successful. In 2018, we continued to expand and diversify our work, and it has resulted in more Vermonters receiving HIV testing, more Vermonters having sterile injection equipment and overdose prevention, and more Vermonters with HIV being housed, care for, and with access to medication.

HIV care has changed dramatically over the last 30-plus years of this organization, and that is a tremendous success that our allied medical providers, researchers, and especially leaders with the virus worked so hard to attain. Consequently, our work is evolving too, and Vermont is one of the healthiest states in the nation for people living with HIV. We have stronger immune system, less mortality, and more routine doctor visits: we are able to focus on prevention through care as a result. When people with HIV are healthy and on HIV medications, they are nearly 100% unlikely to transmit the virus to others – this is a strong link in our plan to stop new HIV cases in Vermont.

Still, our five-year campaign to lead Vermont to zero new HIV infections, which we're in the middle of now, is facing challenges. We're seeing a slight increase in new infections, as we'd anticipated, because more Vermonters are getting tested. The challenge lies in their age: most of these new infections are among young people under 20 years old, who may not have had the same broad and ubiquitous messaging about HIV prevention that those of us 40 and older experienced in our adolescence.

We're responding appropriately, by expanding presentations in schools and social service organizations and treatment centers, and our mobile HIV testing van has let us talk to hard-to-reach Vermonters on farms, in small villages, and in broader public celebrations. We can only stop new HIV infections by expanding prevention faster than this virus is able to spread, and that mantra has remained consistent and guiding throughout Vermont CARES' history.

We invite you to dive into this annual report to learn more about our work, what we've achieved with your investment of time or donations, as well as a highlight of how you can help. We hope our featured story of a third-year medical student leading a syringe exchange shift on her own inspires you to find ways to help us out too. Our work would not be possible without volunteers and allies, and we thank you for being one of those supporters!

Please reach out to me or one of our colleagues to learn more about how you can lead in HIV prevention and care in Vermont.

With my sincere and warm thanks,

Peter Jacobsen, Executive Director



A Year to Remember



PROGRAM IMPACTS 2017/2018



425776

Syringes Exchanged



440

We served Unique People

1776

Who visited our sites times



507

Narcan Kits Dispensed

74

Overdose Reversals Reported



226

Wound Care Kits & Herbal Preparations Dispensed



1351

Fentanyl Test Strips Dispensed

PROGRAM IMPACTS 2017/2018



163

HIV + clients housed or helped with housing



173

HIV + clients served



OVER 30 YEARS PROVIDING CASE
MANAGEMENT SERVICES TO PEOPLE LIVING
WITH HIV IN THE STATE OF VERMONT



311

Free Rapid HIV Test
Offered



63

Educational Presentations

3472

People In Attendance



11300

Condoms Distributed

SUCCESS STORY

2017/2018

This year has been exciting and filled with many new & important collaborations. There are too many to highlight each one of them, but one young lady, a UVM Med student has taken volunteerism to a new level. This fellow continues to strength our relationship with the UVM School of Medicine and gives new med students the opportunity to work within our communities providing much needed prevention and education serivces from the comfort of our newly launched mobile van. Our van was made possible by the Elton John Foundation.

Here is what Trina Thornburg has to say about her work here at CARES in Franklin County this year!

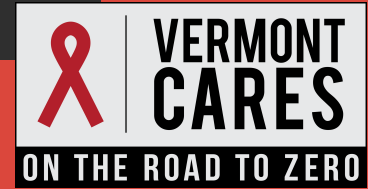


When I came back to Vermont in the fall of 2017 to start medical school, reentering the “bubble” of academics was a difficult adjustment. I connected with Vermont CARES because I missed the relationship I used to have to my broader community in D.C., where I worked with a mobile harm reduction project. Theresa identified Franklin County as an area where CARES was hoping to grow their mobile syringe services program, and I decided to apply to the Albert Schweitzer Fellowship program to receive support while I volunteered on the van.

Schweitzer fellows are graduate level students who identify an unmet health need and partner with a community organization to design and implement a service project. Schweitzer projects target the Social Determinants of Health, which are the cultural, economic, and social frameworks that create health inequity. For example, Vermont is a rural state, and many Vermonters are disproportionately impacted by isolation, lack of medical and educational access, and challenging job prospects. Through mentorship with a medical school professor, having a group of other fellows to troubleshoot with, and most importantly support from CARES, I feel we’ve made immense progress growing our presence in Franklin County.

On the horizon is ensuring sustainability of the van. We hope to continue to provide reliable service to Franklin County, so we are currently training four other medical students to carry on the project. Overall, working with Vermont CARES has reinforced my dedication to a career in medicine rooted in providing care for the underserved. I am continually grateful for the hard work and enthusiasm that the CARES staff brings to lessening some of the most stigmatizing issues in Vermont. I couldn’t be thriving in medical school without them!

FINANCIALS - FISCAL YEAR 2017/2018



Summarized Statement of Activities for 2018 Fiscal Year*

Support & Revenue
 Federal Grants \$709,362
 State Grants \$98,394
 Foundation Grants \$96,562
 Contributions \$44,808
 Events Income \$24,998
 United Way \$1,855
 Other \$28,248
 Total Support & Revenue \$1,004,227

Expenses
 Direct Services \$438,139
 Client Assistance \$136,879
 Prevention \$299,391
 Fundraising \$66,708
 Administration \$45,451
 Total Expenses \$986,567
 Net Income \$17,660

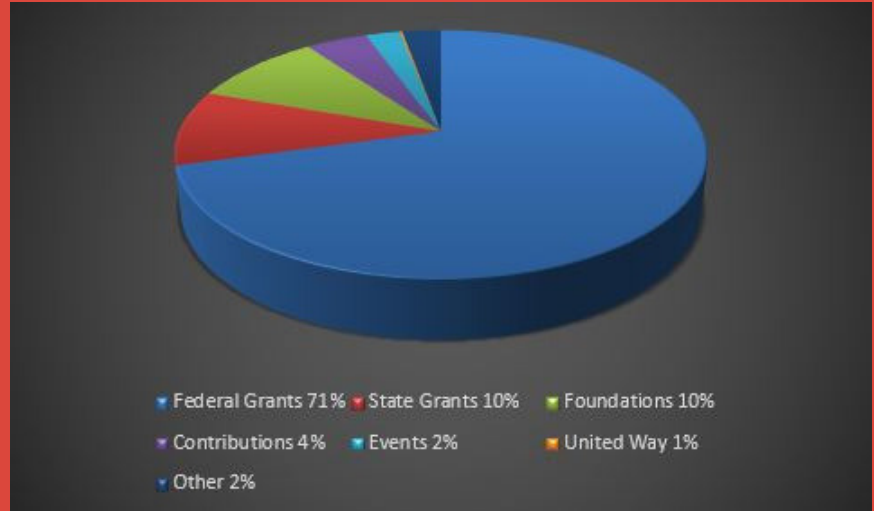
Statement of Financial Position at End of 2018 Fiscal Year*

Assets
 Current Assets
 Cash \$5,784
 Accounts Receivable \$35,957
 Other Current Assets \$8,787
 Total Current Assets \$50,528
 Fixed Assets \$50,122
 Total Assets \$100,650

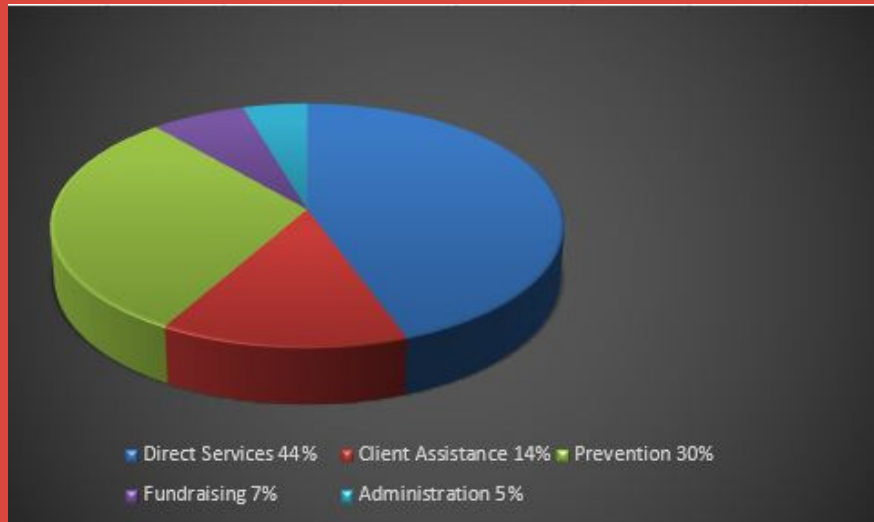
Liabilities & Equity
 Current Liabilities
 Accounts Payable \$16,152
 Other Liabilities \$114,774
 Payroll Liabilities \$6,133
 Total Current Liabilities \$104,755
 Equity
 Fund Balances (\$37,916)
 Net Income \$17,659
 Total Equity (\$20,256)
 Total Liabilities & Equity \$100,650

*Unaudited at time of publication. Audited results will be available on vtcares.org in early 2019.

Support & Revenue



Expenses



Vermont CARES is committed to strengthening our financial standing as we look forward into a future with many new program prospects, as well as new revenue options. We have diversified our funding, and will continue to do so, and are proud of this fiscal year, with continued earned income opportunities arising.

OUR STAFF & BOARD OF DIRECTORS 2017/2018



Missing from photo Jerry, Ed, Marie & Nicholas

Burlington Staff



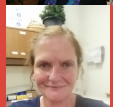
Peter Jacobsen
Executive Director



Jean Sienkewicz
Services Program Director



Kathy Hennis
Education & Testing Program Mgr.



Kim Jacobs
Case Mgr. Dalton Drive
Syringe Services Site Coordinator



Jose Davila
Case Manager



Ryan Murphy
Case Manager



Charlotte Watter
Case Manager

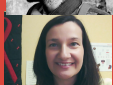


Carol Altobelli
Bookkeeper

Montpelier Staff



Kelly Arbor
Regional Coordinator



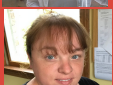
Nicole Sorrell
Harm Reduction Program Mgr.

Rutland Staff



Mary Kathryn Charbonneau
Regional Coordinator

Saint Johnsbury Staff



Krystal Zuan
Regional Coordinator



Theresa Vezina
Associate Director

Amy Trage and Adessa Morana
departed during the fiscal year

Board of Directors

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Burlington, VT

*Jace Sheppard
Chair
Colchester, VT

* Departed during the fiscal year

DONORS & CONTRIBUTORS 2017/2018

State & Federal Funds

Vermont Department of Health
VT Housing & Conservation Board
Burlington Housing

\$5000 and Above

Elton John Foundation
Gamma Mu Foundation
Chicago Community Trust
Foundation
Scotttrade Stock
Margaret Skinner
Kent R. Hofmann Foundation
Square Inc
St. Michael's College Student
Association
The MAC AIDS Fund
Broadway Cares/Equity Fights
AIDS Viola
Chembio Diagnostic Systems

\$2000 to \$5000

Ed North
City Market
RTI International
DIFFA
National Life Group
Esox Charity
Peter Jacobsen
AIDS Project of Southern VT

\$1000 to \$2000

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The Bank Of America Foundation
Richard Alther & Ray Repp
Theresa Vezina
WowToyz
Patricia Fontaine
Timothy J Palmer
Bruce & Lillian Venner
The Gay and Lesbian Fund of
Vermont
Town of Essex
Darren Perron
Twin States Network
Green Mountain United Way
Ben & Jerry's Foundation
Community Bank NA Foundation

\$500 to \$1000

Milton Town School District
New York Community Trust - Lion
and Hare Fund
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Kimberly Gohar
Dana McGuinness
Jace Sheppard
Grace Congregational United
Church of Christ
Kendall Walton
JSI Research & Training Institute
Marie A Thresher
Burly Bears

\$200 to \$500

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Town of Wells
Kevin Moss
Jean and Charles Siegchrist
Medical College of Wisconsin
Town of Middlesex
Andrew H Davis
Mark Dowling
Michael Goyes
Kimberly Howard
Dawn Lebaron
Benjamin Miller
Andrea Rogers
Tony Rahn
American Flatbread Hearth
Arthur B Hull
IBM Employee Services Center
Paul Sankowski
Town of Leicester
First Unitarian Universalist Soc.
David Morrill
David Morrill
Jesse Scarlato
Howe Center LTD
Town of Williston
Community National Bank

\$100 to \$200

All For One Inc.
Family Center of Washington
County
Textron
Will-O-Wood Campground
Zack Woods Herb Farm
Laurel Ahrensbrak
Luis Arnaut
Alexandra Baker
Kathleen Baldwin
Peggy Blood
Sara N Burchard
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Thomas Connors
Steven Cooley
Lang Associates Inc.
Jacky DeForge
Sandra & John Dooley
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Julielyn Gibbons
Joel Goldberg
Kevin Hurley
Kristin Kelly
Jennifer Levy
Stephen Luce
Real Masson
Jeffrey and Mary Munger
Nicole Parente (Hayes)
Brenda Pitmon
Anthony Rahn
Patricia D. Siplon
David Stewart
Gary Templeton
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Timothy Barritt
Don Eggert
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Donald R McIntyre
Jeffrey Dinerman
The Gap Pub & Grill
Amazon Smile Foundation
Christen Madsen
Edward Manganiello



DONORS & CONTRIBUTORS 2017/2018

\$50 to \$100

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James Ehlers
Amelia Harriman
T. Frank Ingle
Jason Kirchick
William J. Lippert
Melissa Murray
Michelle O'Donnell
James Schuler
Thetford Academy
Daniel Brink
Mike Clark
Peter DiMaio
Faith V Yacubian
Barbara Patitucci
Albany College of Pharmacy
Willoughby Lake Store
Elizabeth Anson
Tyler Atwood
Jan Blanchard
Joan Briggs
Stacey Chiocchio
Andy Darlington
Diane Dwyer
Annette Franklin
Paula A. Gills
Sheryl Graves
Katherine Gruber
Joan Jagielski
Sean Kelly
Concetta H. Leccese
Ellen Miles
John Paterson
Constance J Price
Liz Rosa
Aaron E Roy
Egan Sheldon
David Shiman
Todd Shorts
Samuel Stanley
Jill Stout
Diane Strackbein
Regina Tenaglia
Stephen D Thresher
Rebecca Tiger
Mathew Viens
Randy Violette
Gary D Wright

Up to \$50

Devin Cassavaw
Kaitlin Shiner
The Essential Boomer LLC
Dan Gates
Lisa Geald
Andre Mol
Stefanie Pinard
Wendy Stein
Malula Productions
Kelly Arbor
Meaghan Diffenderfer
Amy Hoffman
Rebecca Hopkins
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Dana Kaplan
Sandra A Retell
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Aetna Foundation Inc
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David Tepper
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WiL Mobus
Margaret Tamulonis
S B Tanner
Anne Taylor
Jannette Alosky
Karl C Ashline
Matt Benedetto
Joanne Blanchard
Bernice Colby
Wendy D'Andrea
Michael Dimanno
Tammi Dimanno
Charlene S Ferland
Robin Jacobsen
Jerry Johnson
Clara Keegan
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Frank Lent
Lisa Nagle
Alana Quillin
Tanya Vyhovsky
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John Zwick
United Way of Greater Portland
Brent Andreoletti
Michael Bensel
Douglas Cardin
Art Klossner
Anita Long
Valerie Solof Monette
Fred Pond
Robert Schermer
Jeffrey Trumbower

A special thank you to each of the local business owners that support us throughout the year with donations of merchandise, services & gift cards for our auction, raffles & other events. Your contributions are appreciated!

Every year, thousands of Vermonters and supporters nationwide join in to keep Vermont CARES strong.

Thank you.

In addition to our donors, we appreciate the stalwart support of our hundreds of volunteers annually, who help deliver programs, offer outreach, serve on our Board of Directors, and staff events.

You all make so much good possible.

EVENTS & CELEBRATIONS 2017/2018



Vermont CARES works for and with Vermonters affected by HIV/AIDS to promote wellbeing through a continuum of prevention, support, and advocacy services.



www.vtcares.org
800-649-2437

Burlington
P.O. Box 5248
187 Saint Paul Street
Burlington, VT 05402
802-863-2437

Rutland
P.O. Box 6033
1 Scale Ave. Suite 103
Rutland, VT 05702
802-775-5884

Montpelier
P.O. Box 1223
29 Main Street, Suite 14
Montpelier, VT 05601
802-371-6222

Saint Johnsbury
1091 Hospital Drive
Saint Johnsbury, VT 05819
802-748-6802

Mobile Van & Syringe Service Program 802-345-4601