2013 ANNUAL REPORT TO THE COMMUNITY

CHANGE IN ACTION







From the Executive Director

Dear Friends and Supporters,

I am so proud to share with you Vermont CARES' results from the last year, which saw us serving thousands of Vermonters affected by HIV/AIDS through a mix of volunteers, staff, and long-term supporters. In an era when our clients' needs continue to increase, it has been so critically important to have an organization like Vermont CARES offering HIV testing, expanded HIV prevention, HIV medical support, and AIDS housing.



In the last year, thanks to your support and contributions, we have been able to:

In the last year we have been able to house, feed, and support the medical costs of 1 in 3 of our neighbors with HIV.

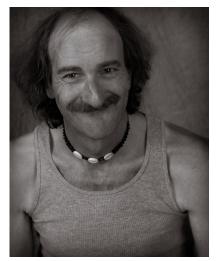
- House, feed, and support the medical costs of over 170 Vermonters living with HIV or AIDS—this is roughly one in three of our neighbors with the virus.
- Offer over 500 rapid-result HIV tests free of charge to help people learn if they have HIV and, if so, to segue them directly into medical care to keep them healthier—and happier—longer.
- Expand our syringe exchange program to reach even more people who use injection drugs and need access to sterile injection equipment in order to avoid HIV or Hepatitis C infection. We've leveraged a new \$5,000 grant to be able to serve 50 new participants in the southern part of our service area.
- Educate over 2,400 Vermonters at risk of HIV through presentations in schools, social clubs, civic organizations, employers, or substance abuse treatment centers.
- Expand our research efforts to take on three clinical trials for new HIV test equipment, advancing HIV science while spreading the word in our communities about HIV.

If at any point during the year you have questions about our work, or want to learn more about Vermont CARES, contact our main offices at 800/649-2437. We'd be happy to discuss any of our programs further, and potentially engage you as a volunteer!

With Sincere Thanks,

Peter Jacobsen. Executive Director

Helping Vermonters Thrive with HIV/AIDS







Our Clients—the Heart of What We Do

Our clients, and the case management that we provide them, are the emotional heart of what we do. Vermont CARES was formed 27 years ago to support friends and family members who were dying from AIDS. As we've learned to confront HIV with growing success, we continue to provide social and emotional support to people living with HIV and AIDS, and ensure they have access to appropriate medical care. Though our prevention and outreach efforts may save more lives in the long run, it is our clients' struggles and successes that we see most often and share most deeply.

In the past year we provided case management to more than 170 people living with HIV. This involved over \$110,000 in direct financial assistance, and ceaseless effort to get clients to medical appointments and therapist visits, or to help access medication, food, fuel, rent offset, and utility bill aid.

Housing

Case management is not only the daily management of HIV, it is also the logistical support needed to keep HIV treatment a priority. The burden of the disease, its crushing stigma and other factors mean that some of our clients are always at high risk for homelessness. For this reason Vermont CARES runs the only residential facility for people living with HIV/AIDS in Vermont.



The Need Continues

Trends show an increase in newly infected people in Vermont, and in the past twelve months, Vermont CARES has begun working with 22 new clients. These people, and the many others who we will begin to work with throughout the year, are in desperate need of treatment and support services. Our work strives to provide our neighbors with those vital services.

Fighting the Spread—and Stigma—of HIV

A Clear Voice on HIV/AIDS

Vermont CARES provides information and advocacy on HIV/AIDS where it is needed most. We work to be heard because HIV/AIDS is an area where ignorance, apathy, squeamishness, and bigotry can lead to new infections.

Regrettably, the stigma and accompanying oppression associated with HIV continue. It is our goal to spread HIV prevention at a faster pace and with more persistence than the spread of the virus, and to reduce stigma around HIV/AIDS through advocacy, social support, and legal reform.



Our Achievements

- Vermont CARES reaches at-risk populations with HIV prevention information and teaches participants how best to reduce their risk of infection. Last year we provided free presentations to over 2,400 Vermont middle- and high-school students and adult groups, including high-risk populations.
- Our HIV-positive speaker's bureau offers personal stories of living with HIV/AIDS, which helps to reduce the stigma around HIV/AIDS.
- Last year we provided HIV counseling, testing and referral to help Vermonters reduce their risk, learn their HIV sero-status and be referred to for healthcare or other services.
- In the past year we are proud to have greatly expanded our sterile syringe exchange program—last year we exchanged over 87,000 needles. Rates of HIV and hepatitis infection among people who use injection drugs are as high as 40% in some communities; this program proactively reduces rates of transmission among people who might otherwise be at high risk.





Financials 2012-2013

Summarized Statement of Activities for 2013 Fiscal Year (US\$)*

Support & Revenue

Total Support & Revenue	\$788,113
Other	<u>\$19,345</u>
United Way	\$6,677
Events Income	\$48,708
Contributions	\$75,232
Foundation Grants	\$55,000
State Grants	\$251,519
Federal Grants	\$331,632

Expenses

Net Income	\$51,678
Total Expenses	\$736,435
Administration	\$28,831
Fundraising	\$81,035
Prevention	\$47,439
Client Assistance	\$121,146
Direct Services	\$457,984

Statement of Financial Position at End of 2013 Fiscal Year (US\$)*

Assets

Current Assets

Cash	\$13,087
Accounts Receivable	\$31,944
Other Current Assets	<u>\$2,000</u>
Total Current Assets	\$47,031
Fixed Assets	\$5,168
Total Assets	\$52,199

Liabilities & Equity

Total Liabilities & Equity

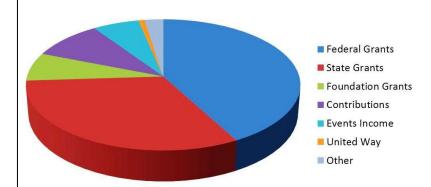
Current Liabilities

Current Liabilities	
Accounts Payable	\$0
Payroll Liabilities	<u>\$11,725</u>
Total Current Liabilities	\$11,725
Equity	
Fund Balances	(\$11,204)
Net Income	<u>\$51,678</u>
Total Equity	\$40,474

^{*}Unaudited at time of publication. Audited results will be available on vtcares.org in early 2014.

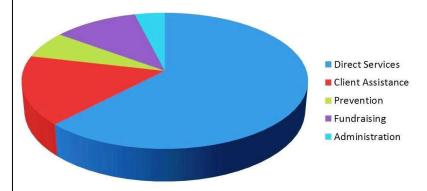


Support & Revenue



Vermont CARES continues to invest in our long-term financial strength, with the ultimate goal of significantly increasing the impact and scope of our work.

Expenses



\$52,199

Staff

Burlington

Peter Jacobsen

Executive Director

Melissa Farr

Services Program Director

David Labrador

Development Director

Christian Pinillos

Medical Case Manager

Jose Davila

Medical Case Manager & Program Specialist, Dalton Drive

& Housing

Kathy Hennis

Medical Case Manager

Kim Irish-Aldrich

Medical Case Manager

Sidney Lieb *

Medical Case Manager

Carol Altobelli

Program Assistant & Bookkeeper

Montpelier

Liz Wade

Medical Case Manager

Roy Belcher *

Medical Case Manager

Kara Casey *

Medical Case Manager

Rutland

Mary Kathryn Charbonneau

Regional Coordinator

St. Johnsbury

Theresa Vezina

Regional Coordinator

Board of Directors

Charlotte McCorkel

Chair

Burlington, VT

Jace Sheppard

Vice Chair

Colchester. VT

Kim Duell

Treasurer

South Burlington, TX

Mike Schultz, EdD Secretary

Burlington, VT

Dana Mercier

At Large

Burlington, VT

Jerry Larrabee, MD

South Burlington, VT

Diane Northrop

Rutland, VT

Sarah Hoffert

Hendersonville, SC

Marie Thresher

Williston, VT

Nicole Junjulas

Burlington, VT

Anise Richey *

Burlington, VT

Dok Wright *

Burlington, VT

Deb Choma * Bomoseen, VT

Anne Van Donsel *

Burlington, VT

* Departed during the fiscal year





State and Federal Funding

Vermont Department of Health VT Housing & Conservation Board Burlington Housing Authority Champlain Valley Office of

Economic Opportunity
State of Vermont

Donors

\$5,000 and Above

Anonymous
The Amy Tarrant Foundation
Broadway Cares/Equity
Fights AIDS
Entertainment AIDS
Alliance
Gamma Mu Foundation
IBM Employee Services
Center
The MAC AIDS Fund
Vanguard Charitable
Endowment Program
Vermont Community

Foundation

\$2,000 to \$5,000

Goldman Sachs & Co.

Matching Gift Program
Peter Jacobsen
Johnson & Johnson
Anise & Charlotte McCorkel
Samara Fund of the Vermont
Community Foundation
Elizabeth Steele
Marie A Thresher
Travelers Property Casualty
United Way of Chittenden
County
United Way of Rutland
County

\$1,000 to \$2,000

Anonymous The Bank Of America Foundation Blue Cross and Blue Shield of Vermont James Burns The Community Foundation for Greater New Haven Kinney Drugs Foundation Macy's Corporate Services National Life Group David & Michelle Rath Town of Essex University of Vermont Bruce & Lillian Venner WowTovz

We apologize for any oversights or misspellings in this report. Please let us know how to correct any errors

\$500 to \$1,000

Anonymous Almartin Volvo Richard Alther Atwater Kent, Inc. Ben & Jerry's Foundation City of Winooski Concept 2, Inc. Jeffrey Dinerman Barbara Dozetos Kim Duell The Farrell Distributing Corporation Grace Congregational United Church of Christ Kathleen Hill Bennett E Law Edward Manganiello New York Community Trust - Lion and Hare Fund John L Sama Santa Night Michael W Schultz Jace Sheppard

Margaret Skinner

Town of Hinesburg

Union Church of Proctor

The Vermont Eastern Star

John Thomsen

Town of Jericho

Home

David S Wales

\$200 to \$500

Anonymous Above the Fold, Ltd Michael Conley Reid P Crosby Michael Dowling Mark Dowling Elizabeth R Fife Matt Gorges Green Mountain Coffee Roasters Maria C Hammill Sarah E Hoffert Janine and Paul Jacobs Joseph Kamm Franklin & Marion Kellogg Kristin Kelly Henry & Yolanda King Todd Lantagne Law Offices of Fred V. Peet, P.C. Dawn Lebaron Corrine Maietta Dana McGuinness

Nicholas Mera Gordon Miller Jeffrey and Mary Munger Brian & Belinda C O'Berry Andrea Rogers The Shayne Foundation Marc Sherman Sneakers Bistro and Cafe Sondra E Solomon Spencer & Serena Taylor Town of Bridport Town of Leicester Town of Middlesex Town of Shelburne Town of Wells Town of Williston Gary D Wright

\$100 to \$200

Anonymous

Tabitha Bailey Andrew B Bever Joanne Blanchard Peggy Blood Lvnne Bond Adam Booska Patricia Bray Chloe Cangardel Josh Chaikin Judith Cohen Richard & Rose Colletti Coombs & Davis, LLP Roger Costales Daryl & Dennis DePaul Donald Dickson Alan Dolderer Sandra & John Dooley Jamie Edwards-Orr Amy Ehrlich Essex Community **Educational Center** Joseph D Fallon Michael Fife Ann Gaillard Gay & Lesbian Fund of Vermont Richard Genderson Jonathan & Lori Genderson Joel Goldberg Michael E Gorges & Dok Wright Susan Greenhalgh Jennifer A Gregg Chris P Gudmastad Winston & Mary Hart Gerald Heffernan Jill Hoppenjans J.A. Morrissev, Inc.

D Lawrence Alan Lesage Alan M Levine Robert D Lundholm Thomas McCarthy Middlebury College Michael Morton Ryan Murray Willem Oswald Linda H Pardo Pomerleau Properties Constance J Price Jon M Reisenweaver Mary Beth Rempp James H Robinson Dorrie & Perry Rosen Jerome Senturia Liz Shavne Rebecca E Taurog Adam Tendier The Tipper Family Peter Jack Tkatch Town of East Montpelier Verizon Foundation Vermont Attorneys Title Corporation Vermont Gynecology PC John Zaber Thomas Ziobrowski

\$50 to \$100

Anonymous Sharon and Gerald Anderson Karl C Ashline Jennifer L Ather Donald & Emilie Baker Scot Barker Barnet School District A Barbara Bartlett Joel Belletti Beth Israel Medical Center Robert Bindert Rick Blount Blue Mountain Union School Janet Boyden DeMethra Bradley Janet Breen Thomas Bright Terry R Brown Sandra K Buehring Jessica Bunnell John Scott Cameron Linda J Carroll Laura Carroll Deb Choma Austin C Cleaves Marcia & Randall Corev

Elizabeth Davis Christopher Davis Barbara Dean Williams Beth A Debernardi Gretchen Duell John B Eagan John D Eckerson Teresa Egan Don Eggert & Shawn Lipinski Chester Elliot Kenney Fisher Edward D Fitzpatrick Focus Focus Cynthia & Fred Forehand Bryan Foster Aaron Frank Fraternal Order of Eagles, Arrowhead Auxiliary Honora M Freeman Clifford C Fuller Eugene Giannini Lisa A Gibbs Matthew Giroux Christianne Gordon Fran Graveson Green Mountain United Way Teresa S Griswold Katherine Gruber Laura Hardy Patrick Harig Herman A Harnois Joan Hawkins Carol Hinson John M Hoolev William J Hooper Sally Howe Gary G Huntersman Jessica and Chris Huston John Ives Jacqueline C Jacobsen Robert Jarrett Tammy L Johnson Emily R Jones Jessica K Kell Kenney & Fisher, PLLC Roger and Miriam Kohn Robert Laberge Jr. John Lahr Law Offices of Joy Middlebrook Karnes John & Eunice Lemkul Victor A Lewis Mary Liporace Joshua B Lobe Stephen Luce Doreen M Lyon

Paul and Nancy Cotton

We apologize for any oversights or misspellings in this report. Please let us know how to correct any errors

Eleanor Lanahan

David MacPeek Margaret Malley Manganiello & Bernstein

Fund Rene Marceau Katherine M Mariani John May Paul F McClatchey

Kevin B McGonagle John & Peggy Mentes

Gary Miller

John & Robin Milne David Morrill Michelle Morris

Patricia Morrison Regina A Morrissey Paul F Morrissey Melissa Murray William T Murray Jacob Mushlin Gene Nichols Diane L Northrop

Helen Oetjen Kathleen Olwell Germaine Palmer Douglas A Racine Ready Funeral & Cremation

Services Laura A Richards Carolyn and John Ritter

Kathleen Rivers Patrick S Robins Liz Rosa

Mary Rutherford

J Donald & Hope F Schultz

Gregory L Sharrow Cecile R Sherburn Joshua A Sherman David Shiman W G Smith Chapin Spencer Anita C Starr Diane Strackbein Kim Swiderski Stephen D Thresher Timothy Hurlbut P.C.

Tracilee Tracy Unitarian Universalist

Church of Rutland Charli Valdez

Mary ValPalumbo Ron Warren Webber, Chapman &

Kupferer, LTD Neil Wheelwright Richard O Whitcomb

Zariah White

White + Burke Real Estate **Investment Advisors**

Scott O Whittemore

Robert Wolf MaryKay Zimmer

Up to \$50

Anonymous Eric E Agnero Holly and Thomas Anderson

Terie Anderson David C Bailey Barbara E Bangs Robert Barasch Alison Barges Albert L Beckwith Roy Belcher Michael Bergevin

Carolyn F Bever Kristen Bigelow-Talbert

Joan A Blondin Jacquelyne Blood Lesli Blount **Bob Bolyard**

Thedore F Boniface Amy J Bosley Barbara M Boss Ludmila Botnari Michelle Bouchard Robin Bourdeau Deborah Bouton James L Bouvea Anne M Bright

Cheryl M Brownell

Martin F Bryan John P Cadieux Kevin Caldwell Erin M Carroll Charles Carswell Adam G Catanzarite Michael Cavanaugh

Mary Kathryn Charbonneau

Stacey Chiocchio Brian Cina Robin Q Clairmont Karen F Clare

Mark J Clement Judy A Cookson Katherine Coppock Arnold A Cota John N Cote Jim Cross Patricia Crowley

Crystal Rock Carolyn K Cullins Patrick Curran Julia Curry James A Despres Mary Ann Dion Willfredo T Docto

Jason Dodge

Kaitlyn Dorey Meagan C Downey Joan R Duane Priscilla B Dube Alison Duckworth

Lois Duell Paul A Dye Cheryl Eichen Susan Eisenstadt Jake Elmore **Emily Eschner** Melissa Farr Hollis Field

Lacretia J Flash Pete Flood Steven M Foley Samual H Foley Kim Fountain

Jennifer Fielder

Jesper M Frederiksen Heather Gamelin Carmen George Tina Giangrande Charlotte Gibson Paula A Gills Rachel Gitain Lillian S Golovin Gates Gooding GoodSearch Becky Gordon

Patricia Heather-Lea

Joe Harig

Amanda Heredia Kvle Hibbard Richard Hicks Laurie Hill Adam J Hill Dena Hirchak Blackwell P Hird Dan Hock Amy Hoffman John M Hooley Cassandra Hubbard Anya Hunter Donald Imgram Pat Jackson **Emily Jarvis** Neil Jocobsen

Wayne S Jones Matthew W Jones **Christopher Jones** Christian S Jordan Carly Kissane Helena Klock Marilyn Kudlacik

Karen Lagro **David Landers** Andrew Larocque Jerry Larrabee Michelle Lefkowitz Jennifer W Lindabery Carol A Livingston Lizzvann Lucena-Moore

Ryan Lunny

Christopher Maloney Ron Manganiello Kathleen Manning

Gloria & Howard Mansfield

Pamela Marelic Alan Margulius

Clarissa Marmolejo-Stitely

Michelle Mathias Isreal Maynard Philip B Mead

Leah Merritt-Mervine David L Mignot

Susan Minter

Robert G Montgomery Natasha Moulton Elizabeth Neeld Kellev E Newell Abhaham Nhial Anna Niemiec Whitney Northrop

Andrew & Reidun Nuguist

Timothy J Palmer

Robert & Theresa Paquin Robert A Parzych

Lorna-Kay Peal Robert J Penders Rick J Perreault Donna Perron Cindy Perron Mary Picard Peggy Pillard Stefanie Pinard Carla Powers **Eve Pranis** Karen M Quinn Betty Rambur Shervl Rapee-Adams

Bernard Ravenelle Christina Reiss Sandra A Retell Cindy Reynolds

Galandrielle Richmond

Meredith Rivlin Anne Rodenrys Dinanaliz Russin Mary E Rust Marjorie Rverson Robert Schermer Ann L Schofield Kristin C Schutz Bhuwan Sharma Lynn Sheppard-Snell

We apologize for any oversights or misspellings in this report. Please let us know how to correct any errors

Thank You!

Amy Shollenberger Peter G Siemen Patrese Simms Marie I Smith David Smith Willard F Smith Christina D Smullen James P Snide Brenda B Snow Justin Sorrell Timothy Spence Marga S Sproul Samuel Stanley John E Starr Kioeve G Stenroos Anna Swenson John P Tampas Sallie A Thomas Maida Townsend United Way of Greater Portland Hannah Valian Theresa Vezina David Viveiros

David Viveiros
Annie and Steven Voldman
David Wagner
Joan M Ward
Eugene Ward
Susan Weber
Irene K Webster
James I Wells
Theresa White
Claire Wilkinson
Annabelle W Williams
Adam Wing
Eric Wold

In-Kind Donors

Jack Young

Chi Zhou

A Flower a Day
Ben and Jerry's Burlington
Scoop Shop
Black River Produce
Bruegger's Bagels
Buffalo Wild Wings
Burlington Town Center Mall
Chili's
City Market
Dunkin' Donuts
Earl's Cyclery
Ellie Nina Roberts Fine

Silver Jewelry Designs Essex Spa and Resort Flynn Center Foxfire Inn and Italian Restaurant Francis Sharpstene Frog Hollow Vermont State Craft Center Furchgott & Sourdiff Gallery Gardener's Supply Gulliver's Doggie Daycare Hannaford Community Relations Henry's Diner Homeport In Full Bloom Inn at Baldwin Creek

Homeport
In Full Bloom
Inn at Baldwin Creek
Karen Bunch
Kiss the Cook
Klingers Bread Company
Koto's Japanese Steakhouse

Koto's Japanese Steak Leunig's Bistro Lia Sophia Magnolia Mansfield Heliflight

Mansfield Heliflight Marilyn's

Massage by Steven O'Rourke Massage Envy

Merrill's Roxy Theatre

Michael Descoteaux Photography

Michael Kehoe Ltd Middlebury College Center for the Arts

Mohegan Sun Moose Meadow Lodge

My Salon & Spa

New Moon Café Olive Garden

Outdoor Gear Exchange

Pauline's Café Peoples United Bank

Perrywinkle's Petra Cliffs Price Chopper

Purple Shutter Herbs

Rags & Riches Rhino Foods

Saint Michael's College

Sarduccis

Shelburne Museum Shelburne Vineyard Silver Maple Editions Skunk Hollow Studios Sleeper House Gallery Sneakers Bistro Snowflake Chocolates Spirit of Ethan Allen III Sports & Fitness Edge Starbucks Stella Mae Stephen & Burns Stoweflake Mountain Resort

& Spa
Sugar Snap
Sukho Thai
Superstore
Sweet Basil Designs
Sweet Clover Market
The Essex Spa and Resort

The Hilton Hotel
Tina's Home Design
Tiny Thai
Toscano Café/Bistro
Uncommon Grounds
UVM Theatre
Vermont Cutting Boards
Vermont Lake Monsters
Vermont Stage Company
Vermont Tech Guy
Vet To Pet Mobile Veterinary
Service
Von Bargen's
Willard Street Inn

Yoga Vermont



We're grateful to all those who have made our work possible and helped our neighbors to confront HIV/AIDS

We apologize for any oversights or misspellings in this report. Please let us know how to correct any errors



Vermont CARES works for and with Vermonters affected by HIV/AIDS to promote wellbeing through a continuum of prevention, support, and advocacy services.



Burlington P.O. Box 5248 Burlington, VT 05402 802.863.2437 802.864.7330 fax Rutland P.O. Box 6033 Rutland, VT 05701 802.775.5884 St. Johnsbury 1091 Hospital Drive St. Johnsbury, VT 802.748.9061

Montpelier
58 East State Street, Suite 3
Montpelier, VT 05602
802.371.6222