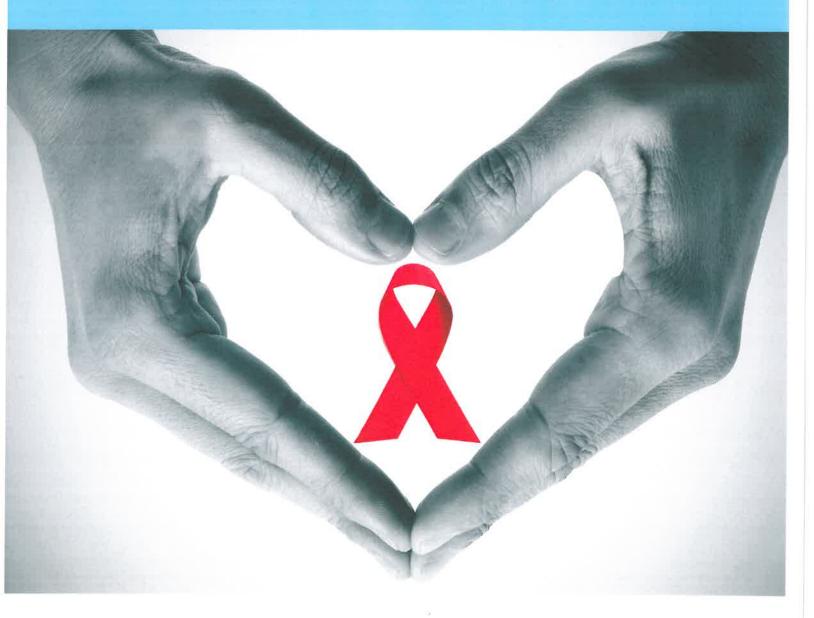
2014 ANNUAL REPORT & SUMMARY OF ACHIEVEMENTS:

HEALTHY FUTURES







From the Executive Director

Dear allies in good work,

Community, health, and home. These are cornerstones of wellness for all of us. Many Vermonters take this for granted. But for those we serve with HIV/AIDS, one or more of these foundations has been pulled out from under them. When families shun because of an HIV diagnosis, when landlords discriminate and evict because of HIV stigma, and when health suffers because other basic human needs come first, hundreds of Vermonters turn to Vermont CARES for support.

In addition, thousands of our neighbors rely on us to stay safe, reduce their HIV risks, and learn their status through testing and education programs. For Vermonters struggling with opiate addiction, we offer extensive syringe support services around the state to both stop the spread of HIV and also encourage treatment and recovery options.

As we finalize a very successful program year, I am proud to report to you the following:



Because of you, we have been able to serve every Vermonter with HIV/AIDS who has come to us for support in the last year: thank you.

- We've grown our medical case management and support services around Vermont. More of our neighbors are testing positive for HIV, and as they do, Vermont CARES is there to assist them. In addition to 160 ongoing clients, we have started new services with 30 new Vermonters with HIV/AIDS, helping them get to medical appointments, take their HIV medication, and stay fed and housed.
- We offered over 400 free HIV tests to people at risk because of sexual or blood-to-blood contact. In addition, we offered over 50 free screening tests for Hepatitis C, which can often be spread through similar behaviors.
- We've doubled our syringe support and exchange services across Vermont, thanks to committed volunteers working in the field to offer this outreach recovery-linkage service. We have exchanged nearly 180,000 syringes, making Vermont CARES one of the largest rural syringe exchanges in the United States.
- In schools, colleges, treatment centers, homeless shelters, and civic organizations, we've provided educational presentations HIV 101 or more advanced if requested to nearly 1,500 Vermonters.
- We completed a major clinical trial for a new HIV test device, enabling Vermont CARES to advance our research and evaluation efforts.

With so much going on, and so many big projects on our horizon for next year (including potential Hepatitis C case management, and a mobile HIV testing van), your contribution this season will truly be well utilized. AIDS is not over, and we remain committed to the many people we know and love who would otherwise be sicker if not for your faith in our work.

Sincerely

Peter Jacobsen, Executive Director

Helping Vermonters Thrive with HIV/AIDS



Our Clients—Leading our work through experience and wisdom

When someone comes into our office newly diagnosed with HIV, they often feel they've been dealt a hard blow. They're scared, they're concerned about the future, and they don't know who to tell or how to tell. At Vermont CARES, we offer a real and metaphorical embrace, as well as a shoulder to lean on, during the first days of coming to terms with HIV & AIDS. While serious, HIV is no longer a death sentence, and medications, housing, and support systems are keeping our neighbors healthy. In fact, Vermont is one of the strongest states in the nation for HIV health. Coming to Vermont CARES then becomes less a moment of trepidation, more a moment of pride and self-care. At Vermont CARES, our clients guide our work and work as volunteers and staff to inform how we grow and continue to serve.

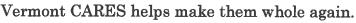


Housing as healthcare

In Vermont, we believe AIDS housing is equivalent to healthcare. Without

housing, people with HIV/AIDS are far less likely to be able to maintain their immune system, take their medications, or stay fed and connected to doctors. We work hard across the state to ensure new housing units open up, and that current landlords partner with us to house those still at risk of homelessness. Because of stigma, our clients are more at risk of losing employment, family connections, and even a home.







More clients every year

While we hear less about HIV/AIDS in the news these days, certainly the impact is not lessened. We are seeing more individuals testing positive this past year, and while it may be related to more effective outreach and testing, we are concerned we may be stretched further than is possible to serve all those in Vermont who need help to manage their HIV. Your donation of time or money makes their health a priority.

Fighting the Spread—and Stigma—of HIV

A Clear Voice on HIV/AIDS

Vermont CARES has been a leader in HIV education around Vermont for nearly three decades, and in this last year we have expanded the work we can do, thanks to your support.

By working with the public at large, with researchers at the University of Vermont's College of Medicine, and with state and federal lawmakers, among many others, we are able to share necessary information, advance HIV science, and reduce the still-pervasive stigma around HIV/AIDS.

Our Achievements

- Last year we provided free rapid HIV counseling, testing and referral to help Vermonters reduce their risk, learn their HIV sero-status and be referred to for healthcare or other services.
- We partnered with students from UVM's College of Medicine to study whether Vermont could sustain a mobile HIV testing van (hint: they found many communities requesting this service, so watch us in the future as we aim to launch this new program!)
- Vermont CARES reaches at-risk populations with HIV prevention information and teaches participants how best to reduce their risk of infection. Last year we provided free presentations to over 1,500 Vermont middle- and high-school students and adult groups, including high-risk populations.
- We grew our syringe exchange program to reach more people sharing injection drug equipment to reduce the rate of HIV and hepatitis. We doubled this program since last year, and are offering expanded services for people in addiction, including Narcan (an opiate overdose prevention medication), hepatitis C testing, and community-wide syringe cleanup services.







Financials - Fiscal Year 2013-2014

Summarized Statement of Activities for 2014 Fiscal Year (US\$)*

Support & Revenue

Total Support & Revenue	\$782,006
Other	<u>\$12,864</u>
United Way	\$7,899
Events Income	\$47,316
Contributions	\$30,182
Foundation Grants	\$30,500
State Grants	\$284,356
Federal Grants	\$357,889

Expenses

Net Income	(\$9,028)
Total Expenses	\$791,034
Administration	\$24,770
Fundraising	\$83,051
Prevention	\$70,150
Client Assistance	\$220,171
Direct Services	\$392,892

Statement of Financial Position at End of 2014 Fiscal Year (US\$)*

Assets

Current Assets

Total Assets	\$52,922
Fixed Assets	\$4,502
Total Current Assets	\$48,419
Other Current Assets	<u>\$2,000</u>
Accounts Receivable	\$14,761
Cash	\$31,659

Liabilities & Equity

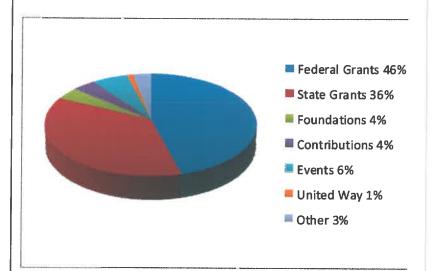
Current Liabilities

Current Liabilities	
Accounts Payable	\$0
Other Liabilities	\$33,262
Payroll Liabilities	<u>\$2,019</u>
Total Current Liabilities	\$35,281
Equity	
Fund Balances	\$26,668
Net Income	(<u>\$9,028)</u>
Total Equity	\$17,640
Total Liabilities & Equity	\$52,922

^{*}Unaudited at time of publication. Audited results will be available on vtcares.org in early 2015.

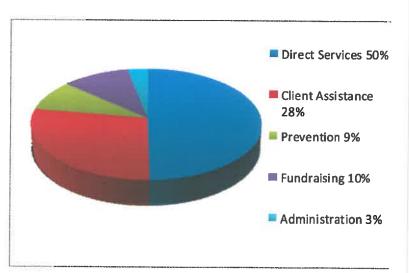


Support & Revenue



Vermont CARES continues to invest in our long-term financial strength, with the ultimate goal of significantly increasing the impact and scope of our work.

Expenses



Staff

Burlington

Peter Jacobsen **Executive Director**

Melissa Farr

Services Program Director

Christian Pinillos

Marketing & Events Manager

David Labrador *

Development Director

Jose Davila

Medical Case Manager & Program Specialist, Dalton Drive

Kathy Hennis

Medical Case Manager

Kim Irish-Aldrich

Medical Case Manager

Carol Altobelli

Program Assistant & Bookkeeper

Montpelier

Liz Wade *

Medical Case Manager

Sidney Lieb

Medical Case Manager

Rutland

Mary Kathryn Charbonneau **Regional Coordinator**

St. Johnsbury

Theresa Vezina

Regional Coordinator

* Departed during the fiscal year

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State and Federal **Funding**

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\$5,000 and Above

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\$2,000 to \$5,000

Gamma Mu Foundation **Berlin City** Agnes M. Lindsay Trust Macy's, Inc. Dok Wright & Michael Gorges

\$1,000 to \$2,000

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\$500 to \$1,000

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Kim Irish-Aldrich Kev Bank **Choice Strategies** Beth Israel Medical Center David Cavanagh Erwin Cohen Jacquie Dragon Jeffrey Dinerman Josh Chaikin & Danielle Chaikin Patricia Bray Roy Belcher & Francis Sharpstene Stacey Chiocchio David Morrill Don Eggert & Shawn Lipenski Michael Fife Miss Judith Blakely Scot Barker & Rebecca Holt Mary Ellen Maille Caleb Symons & Paul Millette Craig Derouchie Diane L. Northrop Jennifer L. Ather John C. Hamilton & Pamela P. Hamilton Marie Thresher & Robert Orem Tina Giangrande W. G. Smith Anne Rodenrys and Lori Shaw Ariya Sadri Austin C. Cleaves Barbara Russ & Dean Williams **Bradley Stetler** Brian C. O'Berry & Belinda F. O'Berry Cathleen Gleeson Cathy Louttit Christopher Davis David MacPeek David White & Sally Knight Deborah & Bernard Orourke

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Every year, thousands of Vermonters and supporters nationwide join in to keep Vermont CARES strong.

Thank you.

In addition to our donors, we appreciate the stalwart support of our hundreds of volunteers annually, who help deliver programs, offer outreach, serve on our Board of Directors, and staff events.

You all make so much good possible.



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Vermont CARES works for and with Vermonters affected by HIV/AIDS to promote wellbeing through a continuum of prevention, support, and advocacy services.



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